Müge Süer

Postdoctoral Researcher

Halle Institute for Economic Research (IWH)
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Research Fields

Behavioral and Organizational Economics; Gender and Identity; Entrepreneurial Finance; LLM-Augmented Textual Analysis

Education

2018–2024 **PhD in Economics**, *Humboldt-Universität zu Berlin*, Berlin School of Economics
Dissertation: Rethinking Gender Differences: Insights from Norms, Study Background, and Identity. Advisors: Dirk Engelmann and Dorothea Kübler.

2016–2018 **MSc in Economics and Management Sciences**, *Humboldt-Universität zu Berlin*, Berlin

2006–2010 **BSc of Manufacturing Systems Engineering**, *Sabancı University*, Istanbul, *Dean's Honor List*

Job Market Paper

2026 What Wins Interest Is Not What Closes the Deal: LLM-Measured Judgment in Early-Stage Finance, with *Afroza Alam*.

Publications

2026 Do Women Comply More Than Men? Experimental Evidence from a General Population Sample, with *Nicola Cerutti, Jana Friedrichsen, and Gyula Seres*. European Economic Review 190 (2026): 105485.

2021 Face mask use and physical distancing before and after mandatory masking: No evidence on risk compensation in public waiting lines, with *Anna Balleyer, Nicola Cerutti, Jana Friedrichsen, and Gyula Seres*, Journal of Economic Behavior & Organization 192 (2021): 765-781.

2021 Face masks increase compliance with physical distancing recommendations during the COVID-19 pandemic, with *Anna Balleyer, Nicola Cerutti, Anastasia Danilov, Jana Friedrichsen, Yiming Liu, and Gyula Seres*, Journal of the Economic Science Association 7(2) (2021): 139-158.

Working Papers

2026 What Is Still Desirable for Men and Women? A Fifty-Year Reassessment of the Bem Sex Role Inventory, with *Stefano Piasenti*. *Manuscript available.*

2025 Confidence and Information in Strategy-Proof School Choice, with *Vincent Meisner, Michel Tolksdorf, and Sokol Tominaj. Manuscript available.*

2024 Economic Behavior and Gender Typicality: The Predictive Power of Femininity and Masculinity, with *Stefano Piasenti. Manuscript available.*

2023 Are Women in Science Less Ambitious than Men? Experimental Evidence on the Role of Gender and STEM in Promotion Applications. *Revising manuscript.*

Ongoing Projects

The Identity Tax: Theory and Evidence on Occupational Segregation, with *Stefano Piasenti. Draft in preparation.*

#ManyDaughters Multi-Analyst Study (SOEP), research team member with *Clara Schäper. Draft in preparation.*

Gender Identity and Long-Term Labor Market Outcomes (SOEP-IS 2025 Module), with *Lavinia Kinne and Stefano Piasenti. Analysis in progress.*

The Effect of Anticipated Discrimination on Gender Differences in Entrepreneurial Finance, with *Afroza Alam. Experimental design in progress.*

Fertility and Career Choices (SOEP-IS 2026 Module), with *Sena Coskun. Data collection in progress.*

Analysis of Domestic Violence Hotline Data, with *Francesca Verga and Clara Schäper. Data analysis in progress.*

Project on Fertility and Child Penalty, with *Sena Coskun, Husnu Dalgic, Yasemin Ozdemir. Data analysis in progress.*

Academic Experience

2024– **Postdoctoral Researcher**, *Halle Institute for Economic Research (IWH)*, Halle

2019–2024 **Research and Teaching Assistant**, *Humboldt-Universität zu Berlin*, Berlin

2023–2024 **Research Assistant (Field Experiment)**, *ERC Advanced Grant: Social Inclusion and the Political Economy of Education (INCLUSION)*

2017–2018 **Student Assistant for Microeconomics**, *Humboldt-Universität zu Berlin*, Berlin

Corporate Experience

2015–2016 **Finance Business Partner**, *GlaxoSmithKline Pharmaceuticals*, Istanbul

2013–2015 **Training & Project Coordinator**, *Fototrek Photography Center*, Istanbul

2010–2013 **Business Finance and Corporate Relations Project Manager**, *Pfizer Pharmaceuticals*, Istanbul

Teaching Experience

2025– **Experimental Methods**, *Central-German Doctoral Program Economics (CGDE)*, PhD, Lecture

2019–2024 **Organization and Management**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial

2019–2024 **Social Preferences**, *Humboldt-Universität zu Berlin*, PhD and Graduate, Co-lecturer

2019–2024 **Thesis Supervision (five master's theses)**, *Humboldt-Universität zu Berlin*, Graduate, Supervision

2022 **Public Economics**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial

2020 **Game Theory**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial

2019 **Personnel Economics**, *Humboldt-Universität zu Berlin*, Graduate, Tutorial

Engagement in the Research System

2026– **Works Council Member**, *Halle Institute for Economic Research (IWH)*

2025–2026 **IWH Research Seminar in Economics**, *Halle Institute for Economic Research (IWH)*, Organizer (LRF Department)

2023–2024 **Ethics Committee**, *Humboldt-Universität zu Berlin*, Committee Member

2023–2024 **Berlin Behavioral Economics Colloquium and Seminar Series**, *Berlin School of Economics*, External Seminar, Organization Assistant

2019–2024 **Berlin Behavioral Economics Reading Group**, *Berlin School of Economics*, Internal Seminar, Organizer

Grants and Awards

2025 Behavioral Finance e.V. Research Grant for Junior Researchers in the Field of Behavioral Finance.

2024 Vernon L. Smith Young Talent Award.

2021 Collaborative Research Center TRR 190 Rationality and Competition. Supplementary Project.

2020 Dr. Hans Riegel Foundation Grant. Covid-19-Sonderförderung von wirtschafts- und sozialwissenschaftlicher Forschung zu Themen der Covid-19-Pandemie.

2006–2010 Full State Scholarship for Academic Excellence (BSc).

Referee

Journal of Economic Behavior & Organization (JEBO)

Journal of Empirical Finance

Economics of Transition and Institutional Change

Invited Conference Presentations

2026/09 **AI in Organizations Workshop 2026**, *Frankfurt, Germany*

2026/07 **Organisational Economics Summer Symposium 2026**, *Ohlstadt, Germany*

2026/07 **30th Annual SIOE Conference**, *Fontainebleau, France*

2026/04 **Nuremberg Research Seminar in Economics Guest**, *Nürnberg, Germany*

2026/03 **Workshop on Gender in Adaptive Design**, *Karlsruhe, Germany*

2026/01 **IAB Colloquium Guest of the Week**, *Nürnberg, Germany*

2026/01 **ASSA 2026 Annual Meeting**, *Philadelphia, USA*

2025/09 **Chicago School in Experimental Economics**, *Bonn, Germany*

2025/07 **Organisational Economics Summer Symposium 2025**, *Ohlstadt, Germany*

2025/06 **Experimental Finance Conference 2025**, *Maastricht, Netherlands*

2025/06 **ESA World Meeting**, *Beijing, China*

2025/05 **Workshop on Gender in Adaptive Design**, *Karlsruhe, Germany*

2023/12 **European Winter Meeting of the Econometric Society**, *Manchester, United Kingdom*

2023/08 **EEA-ESEM Congress**, *Barcelona, Spain*

2023/06 **ESA World Meeting**, *Lyon, France*

2022/12 **European Winter Meeting of the Econometric Society**, *Berlin, Germany*

2022/09 **Verein für Socialpolitik (VfS) Annual Conference**, *Basel, Switzerland*

2022/09 **ESA European Meeting**, *Bologna, Italy*

2022/08 **Society for the Advancement of Behavioral Economics (SABE)**, *Lake Tahoe, USA*

2022/07 **International Conference on Social Dilemmas (ICSD)**, *Copenhagen, Denmark*

AI & Computational Methods

AI agent design for experimental research; LLM-based experimental interfaces; text analysis of strategic communication; OpenAI API integration.

Skills

Programming	Python, Stata
Typesetting	LaTeX, MS Office
Experiment	Qualtrics, zTree, Prolific
Language	Fluent: English, German, French; Native: Turkish

References

Prof. Dr. Dirk Engelmann, *Professor of Public Finance*, Humboldt-Universität zu Berlin, Spandauer Str. 1, 10178 Berlin, Germany
dirk.engelmann@hu-berlin.de, +49-30-2093-99456

Prof. Dr. Dorothea Kübler, *Director of the Research Unit Market Behavior*, WZB Berlin Social Science Center, Reichpietschufer 50, D-10785 Berlin, Germany
dorothea.kuebler@wzb.eu, +49-30-25491-440

Prof. Reint E. Gropp, PhD, *President*, Halle Institute for Economic Research (IWH), Kleine Maerkerstrasse 8, D-06108, Halle (Saale), Germany
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Prof. Sena Coskun Dalgic, PhD, *Assistant Professor of Macroeconomics and Labor Market Research*, Friedrich-Alexander Universität (FAU), Erlangen-Nürnberg, School of Business, Economics and Society, P.O. Box 3931 90020 Nuremberg, Germany
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